

WestfieldConnects Service Provider Application

Application:

The application will describe how the service provider's proposed service offerings address the objectives outlined above as well as provide evidence of the service provider's experience, resources and abilities to deliver quality services. The written application shall include the following:

- a. Description of intended service offering(s)
- b. Description of local presence (office location(s), staffing levels, etc)
- c. Current number of customers by service offering (local, national)
- d. Projected number of existing customers that could be migrated to the WestfieldConnects network
- e. Company background and structure
- f. Management team qualification and experience
- g. Evidence of legal ability to provide services (including necessary licenses, regulatory approvals, etc.
- h. Technical team qualification and experience
- i. Overview of relevant experience in each offering
- j. Documentation of relevant partnerships
- k. Audited financial statements for the past 3 years
- l. Pro forma business plan
- m. Three year projection of customers by service offering
- n. Projected traffic on network by service offering
- o. Statement of compliance that ensures WestfieldConnects that said Service Provider *will not* use fiber assets for the conveyance of traditional circuit switched telephone services